



**ANNUAL IMPACT REPORT
CELEBRATING 10 YEARS
2024**



MESSAGE FROM OUR EXECUTIVE DIRECTOR

2024 was a landmark year for the Dulles South Food Pantry as we celebrated our 10-Year Anniversary! It was an incredible milestone, marking a decade of ensuring that our neighbors have access to nutritious food. Over the past ten years, we have grown from a small grassroots effort into a vital resource for our community, serving thousands of individuals and families facing food insecurity. What started as a mission to provide emergency food assistance has evolved into a comprehensive support system.

The impact of our efforts in 2024 is reflected in the following key achievements:

- **Growing Need & Expanded Support:** We served 2,990 unique individuals, a 17% increase over 2023, highlighting the rising demand for food assistance in our region.
- **Record Food Distribution:** We distributed 716,062 pounds of food, an impressive 17% increase (106,501 more pounds than in 2023).
- **Supporting Food-Insecure Students with Weekend Food:** Our Backpack Buddies program expanded its reach, delivering 8,079 weekend food bags to students across 24 Loudoun County Public Schools—a 17% increase from 2023.
- **Unwavering Volunteer Commitment:** Our dedicated volunteers gave 11,868 hours of their time, a remarkable 14% increase from 2023, demonstrating the strength of our community support.

These numbers underscore the growing need for our services and the vital role the Pantry plays in fighting food insecurity. As we look ahead, we remain committed to expanding our impact and ensuring that no one in our community goes hungry.

None of this would have been possible without the dedication and hard work of our incredible staff at the Pantry. Their unwavering commitment ensures that we continue our mission of serving our community and meeting our guests where they are with compassion and dignity.

A heartfelt thank you to our Board of Directors and our generous supporters, whose guidance and contributions help sustain and grow our impact. And to our amazing volunteers—the backbone of our organization—we are beyond grateful. Your time, energy, and dedication make everything we do possible.

Together, we are making a real difference in the fight against food insecurity. Thank you for standing with us in our journey!

Warmly,



KAREN ERGENBRIGHT

Executive Director



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WHO WE ARE

The Dulles South Food Pantry (DSFP) is a multi-faith food pantry located in Dulles, Virginia and is a tax-exempt nonprofit 501(c)(3) organization. We are a community driven nonprofit serving Dulles residents and the surrounding area, providing nutritious food, personal supplies and life changing social services to our neighbors in need.

OUR GUESTS

The guests served by the Dulles South Food Pantry reflect the diversity of the Dulles community. The Pantry does not discriminate in the provision of services against any person because of race, color, citizenship, religion, gender, national origin, ancestry, age, marital status, disability, sexual orientation, including gender identity or expression, unfavorable discharge from the military or status as a protected veteran. Our guests speak over a dozen languages with Arabic and Spanish the most common after English.

2024 AT A GLANCE

FOOD DISTRIBUTIONS

- o Unique Individuals: 2,990
- o Unique Households: 713
- o Total Guest Visits: 43,807
- o Food Distributed: 716,062 lbs
- o Meals Served: 596,718

VOLUNTEERS & STAFF

- o Number of Volunteers: 1,091
- o Number of Volunteer Hours: 11,868
- o Number of Employees: 9

BACKPACK BUDDIES

- o Number of Packs: 8,079
- o Participating Schools: 24
- o Food to Schools: 39,561 lbs

"I just want to thank the lady who took time to talk to me when I thought I was hiding my tears well. I never dreamed that picking up milk and eggs would give me so much hope."

-Pantry Guest - June 2024

"As I celebrate this season of gratitude, I want to take a moment to extend my heartfelt thanks to each one of you for the incredible work you do. Your dedication and selflessness provide a lifeline to so many families, and your efforts truly make a difference in the lives of those who need it most including myself and my family. Wishing you all a warm, peaceful, and joyous Thanksgiving. May you feel the same love and generosity you so graciously give to others."

-Pantry Guest -November 2024

OPERATIONS SUMMARY

The Dulles South Food Pantry's operations staff and volunteers manage the intake of all the food coming into the Pantry and coordinate distribution of food to neighbors in need. We are grateful to be a partner agency of the Blue Ridge Area Food Bank (a member of Feeding America) and for our 2024 grocery store partners Walmart, Harris Teeter, Giant Food, Wegmans, Aldi and Costco.



Blue Ridge Area
FOOD BANK

Wegmans



Harris Teeter
Your Neighborhood Food Market



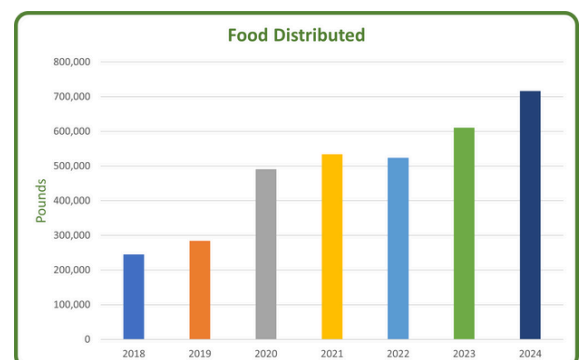
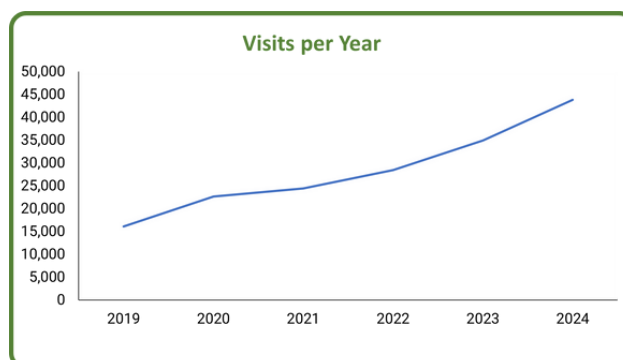
The Pantry also receives food donations from restaurants, local farms, schools, other nonprofit food providers, our faith partners, our community supporters, local businesses, and from countless individuals and families in the community. See a list of our top supporters from 2024 on pages 8 & 9.

Food Received: In 2024, the Pantry received 702,334 lbs of food donations and purchased an additional 179,251 lbs (such as fresh milk, eggs, produce, lean protein and Backpack Buddies supplies) for a total of 881,585 lbs of food received. Food purchases in 2024 were increased by 10% compared to 2023. Our "porch pick up" program, A Simple Gesture, brought in 32,974 lbs of food.

Food Distributed: Outgoing food totaled 889,655 lbs, with 716,062 lbs distributed directly to Pantry guests and 39,561 lbs distributed through our school partners. As a commitment to minimizing waste and showcasing our environmental stewardship, 79,627 lbs were distributed through other nonprofit food providers. This was a 47% increase from 2023! Local farms gladly take the food that does not meet our quality standards for guests to share with their farm animals. This is a win win for us!

GROWTH

The Pantry fulfilled 43,807 guest visits during 2024, an increase of 22% over 2023. Many were repeat visitors, as Pantry guests may receive food up to twice a month. During 2024, the Pantry served 2,990 unique individuals from 713 unique families, 104 more families than we served in 2023.



SELF-SUFFICIENCY PROGRAM

The past year has seen many of our guests continue to struggle with inflation and rising food costs. With these issues in mind, DSFP's Self-Sufficiency Program Manager, Suzanne Lyles, has been working with our guests to address the root causes of their food insecurity and provide assistance in areas of need beyond food support.

IDENTIFYING GUESTS' NEEDS & MATCHING RESOURCES

Our Self-Sufficiency Program Manager talked personally with each guest this past year to assess their needs, and provide customized resources, referrals and follow up support. She continues to be present at every food distribution in order to build rapport with guests and be available for in person consultation.



Suzanne Lyles
Self-Sufficiency Program
Manager

Many Pantry guests are struggling to meet their basic human needs of food, shelter and health. Our Self-Sufficiency Program Manager assists by connecting them to affordable housing, low-cost healthcare, medical insurance, assistance paying for heat and electricity, other food resources, clothing and child needs like diapers and car seats.

Once their basic needs are being met, Pantry guests often strive to improve their financial situation. Connections to English classes, job placement services, certification and degree programs, childcare financial assistance and tailored job leads can help guests find new or improved employment. 78% of Pantry households have a child age 18 or under. Learning about a free preschool program, scholarships to play soccer or a prom dress boutique can provide the opportunity to participate in experiences with their peers. For households with elderly relatives, knowledge of free senior centers, caregiver support and transportation can alleviate costs.

By establishing relationships with counterparts at many of the organizations serving our community, our Self-Sufficiency Program Manager is able to provide Pantry guests with direct referrals and a level of comfort with what to expect when accessing needed resources. The DSFP Self-Sufficiency Program strives to alleviate food insecurity by addressing the root causes, providing awareness of community supports and eliminating barriers to resource access.

SELF-SUFFICIENCY IN THE COMMUNITY



LCPS FOOD SHOW



LOUDOUN UNITED
SOCCER EVENT



WOMEN GIVING
BACK

CREATING CONNECTIONS

*"Thank you so much for being dedicated far and beyond your call of duty. Especially on your day off.
Where I come from, we call what you've done for me LOVE!"*

*"Thank you very much for your help, I really feel confident being able to ask you about my family's
needs and thank you for your prompt responses and for always helping us."*

SCHOOL PARTNERSHIPS



In 2024, the Pantry distributed 8,079 Backpack Buddies bags and snacks to local students through our partnership with Loudoun County Public Schools (LCPS). Snacks were also provided to counseling offices to use for food insecure students who visited the office for unrelated needs. In 2024 our onsite "Little Free Pantry" program expanded to three schools providing directly accessible food resources to students that may otherwise not ask for assistance. In the Fall of 2024, we held a breakfast for all Dulles South Family Liaisons to tour the Pantry, learn about our services, see hands on where their students' families receive food and share ideas with each other. We are so grateful for our relationships with local school systems - a synergistic partnership that benefits not only their students, but the families as well.

2024 Participating Schools

Arcola ES
Brambleton MS
Buffalo Trail ES
Cardinal Ridge ES
Creighton's Corner ES
Eagle Ridge MS
Elaine Thompson ES
Freedom HS
Goshen Post ES
Henrietta Lacks ES
Hillside ES
Hovatter ES
Hutchison Farm ES
Independence HS
J Michael Lunsford MS
John Champe HS
Legacy ES
Liberty ES
Lightridge HS
Little River ES
Madison's Trust ES
Mercer MS
Pinebrook ES
Willard IS

GOLF TOURNAMENT

Our 7th Annual DSFP Charity Golf Tournament was a wonderful success. This event is our largest fundraiser each year, and this year was no different, bringing in \$71,000. We are so grateful for all of the Sponsors, Volunteers, Golfers, Golf Committee and South Riding Proprietary Staff that made it such a fun day!



2024 HIGHLIGHTS

Dulles Church assembled Chili Kits so that our guests could celebrate the Super Bowl in style!



In March, Toskey Brothers Tutoring used proceeds from their business to purchase items for our growing Backpack Buddies program.



We were honored in April to receive the Loudoun School-Business Partnership - Award for Excellence in Service for our commitment to Loudoun County Public Schools students.

We were one of the beneficiaries to the StarKist, Cornerstones & Feed the Children Summer Food & Resource Rally in June! What an exciting event!



Run the Greenway was full of rain and fun with the May the Force be with You theme!



In September, as part of "Back to School", we hosted the Family Liaisons from our service area for breakfast, tour of the Pantry and overview of services offered and food provided to their students' families.

September greeted us with a gorgeous evening at Stone Tower Winery! Our staff and volunteers cherish Loudoun Empty Bowls and were thrilled by the donation!



One of our biggest highlights of 2024 was celebrating our 10 year Anniversary! It was a wonderful celebration at Honor Brewing with local officials, volunteers, donors, staff and Board of Directors, coming together to honor how far we have come and how much we have impacted the community!



COMMUNITY, BUSINESS & FAITH SUPPORTERS

Building Provider

Arcola United Methodist Church

2024 Platinum Level Supporters

100 Women Strong

Aldi

Arcola United Methodist Church

Blue Ridge Area Food Bank

Carahsoft Technology Corp

Chick-Fil-A Chantilly Air and Space

Community Foundation of Loudoun and N. Fauquier Counties

Corpus Christi Catholic Church

Costco - Chantilly

FTS International, LLC

Giant South Riding

Google Data Center Impact Program

Harris Teeter Brambleton

Harris Teeter East Gate

JK Community Farm

Loudoun County

Loudoun Empty Bowls

OSI Federal Technologies

Pinebrook Elementary School

Sharing Excess

Starkist

Vine and Branches Lutheran Church

Walmart

Wegmans Chantilly

Willowsford Farm

2024 Supporters -

Donating over \$300 (in monetary or food value)

Alpha Delta Kappa - Gamma Phi Chapter

Ameriprise

Aqua Tots

Arcfield Inc

Arcola Elementary School

Ashburn Farm Association

Aslin Beer Co.

Associated Builders and Contractors (ABC) - Virginia Chapter

Backpack Buddies Foundation of Loudoun

Bank of Clarke

Belmont Ridge Middle School

Best Runners USA

Birchwood 55+ Community

Blue Ridge Senators Baseball

BMS Mechanical

BMW Sterling

Boy Scouts of America

Brambleton Community Association

Brambleton Middle School

Briar Woods High School

Bringing Resources to Aid Women's Shelters (BRAWS)

Buffalo Trail Elementary School

CACI

Cardinal Ridge Elementary School

Carfax

CH2M Hill Alumni Association

Chantilly Bible Church

Chick Fil A - South Riding

Children's Lighthouse Early Learning Center

Chinmaya Mission Washington Regional Center (CMWRC)

Church of Jesus Christ of Latter Day Saints - Ashburn Stake

Cintas

Cleveland Foundation

Clif Bars

Closure Technologies

Community Baptist Church

Community Foundation of Greater Huntsville

Community Foundation of Sarasota County, Inc

CommuteAir Cares

Concept Marketing, Inc

Cornerstone & Living Faith SDA Church

Cox Farms

Creative Dance Center

Crown Trophy

Dell (Employee Match)

Direct Line

Dominion Energy Charitable Foundation

Dulles Church

Dulles South Community Moms

Dulles South Recreation and Community Center

Dulles Youth Sports Volleyball

Elaine E. Thompson Elementary School

Employees of Northrop Grumman Charitable Giving

ENcompass Consulting Group

Enterprise Mobility Foundation

evolvHR

Expedition Technology (Employee Match)

Exxon Mobil Foundation

Fannie Mae (Employee Match)

Fidelity Charitable

FiFi's Creative Kids Center

Fortessa

Fraternal Order of Police - Lodge#69

Freddie Mac (Employee Match)

Freedom High School

Freedom Montessori School

Friends of Homeless Animals (FOHA)

Gateway Village Children's Center

General Dynamics

Giant Corporate

Gilbane Building Company (Employee Match)

Girl Scouts of the USA

Global Seva Fund, Inc

Goddard School of Chantilly

Golden Pond School - Ashburn

Golden Real Estate Services

Google

Goshen Post Elementary School

Greyhunt Interiors, LLC

COMMUNITY, BUSINESS & FAITH SUPPORTERS

Hammerdown BBQ
Harris Teeter Broadlands
Henrietta Lacks Elementary School
Hewlett Packard (HP) Employee Match
HHMI Janelia Research Campus
Hillside Elementary School
Honeywell
Honor Brewing
Hovatter Elementary School
Hunters for the Hungry
Hutchison Farm Elementary School
IBM
Immanuel Mar Thoma Church (IMTC)
InCourage Martial Arts Center
Independence Excavating, Inc.
Independence High School
Inergy / Kelly's Boot Camp
Inspired by Giving
J Michael Lunsford Middle School
John Champe High School
Kairos
Kaiser Mailorder Pharmacy
Kiddie Academy South Riding
King of Kings Lutheran Church - Dulles South
Kirkpatrick Farms Community Association (HOA)
KM Construction
Kona Ice of South Riding
Langley High School
LGV Group, LLC
Liberty Elementary School
Lightridge High School
Little River Elementary School
Lockheed Martin
Loudoun Pediatric Dentistry
Loudoun School for Advanced Studies (LSAS)
Loudoun United
Madison's Trust Elementary School
Madison's Trust Elementary School PTA
Medmarc Insurance
Microsoft
Microsoft Corporation (Employee Match)
Millennial Software
MJL Studios
Mohawk Ryderz Motorcycle Club
Montessori School of South Riding
National Charity League
Navy Federal Credit Union
Northern Virginia Food Rescue
Northrop Grumman
Northwest Federal Credit Union
NOVEC Helps
Nysmith School
Open Source Context
Pampered Chef

PASTA
Paul VI Catholic High School
Pragathi USA
Presidio
Primrose School of Ashburn and Broadlands
Primrose School of Aldie
Primrose School of South Riding
Propel Swim Academy
Raspberry Falls Golf & Hunt Club
Raytheon (Employee Match)
Red Team Consulting
Repco Solutions
Restaurant Associates at Google, NOVA
Rocky Run Middle School
Salesforce
Sallie Mae (Employee Match)
Samson Cares
Sewa Diwali
SFMC, Inc.
Skyline Hotel Management, LLC
Society of Defense Financial Management
Solvare One
South Loudoun Youth Chorale
South Riding Proprietary
South Riding Stingrays Swim Team
Sports Plus
Spring Hill Academy
Star International Movers
Starbucks Foundation
Starbucks - South Riding Blvd
Stone Ridge HOA
Stone Springs Hospital
Teel Construction
Terraforma Church
The Arches Group
The Wawa Foundation
Toll Road Investors Partnership
Toskey Brothers Tutoring
Universal Brotherhood Organization
UPS Store
URA CPAs & Management Consultants
Vanguard Charitable Endowment
Van Metre Companies Foundation, Inc
Villa Montessori
VSTI-Partners, LLC
Walmart Spark Good
Wells Fargo (Employee Match)
Westfields Golf Club
Westfields Marriott
Willard Middle School
Woven Solutions
Young Men's Service League - Ashburn
Young Men's Service League - Loudoun South
You've Got Maids

We are also so grateful to the individuals and families who contributed food and/or financial donations to the Pantry in 2024 . While you don't ask for recognition, know that we see and appreciate you!

We apologize to any organizations who may have been inadvertently left off this list.

FINANCIAL SUMMARY

2024 BALANCE SHEET

Statement of Assets, Liabilities, and Net Assets - Modified Cash Basis

December 31, 2024

Assets

Assets

Cash and cash equivalents	\$ 309,886
Certificates of deposit	\$ 791,000
Inventory	\$ 42,461
	<u>\$ 1,143,347</u>

Liabilities and Net Assets

Liabilities

Payroll liabilities	<u>\$ 4,508</u>
Total Liabilities	\$ 4,508

Net assets

Without donor restrictions	\$ 760,357
Without donor restrictions, Board designated reserves	\$ 369,003
With donor restrictions	<u>\$ 9,479</u>
Total net assets	<u>\$ 1,138,839</u>
	<u>\$ 1,143,347</u>

FINANCIAL SUMMARY

2024 INCOME STATEMENT

Statement of Revenue, Expenses, and Changes in Net Assets - Modified Cash basis

December 31, 2024

Revenue

In-kind contributions:

Food	\$ 1,371,051
Other goods	\$ 14,069
Services	\$ 4,235
Facilities	\$ 47,760
Contributions	\$ 355,228
Grants	\$ 156,389
Fundraising events	\$ 68,928
Investment income	\$ 44,469
Other	\$ 1,088
Total revenue	\$ 2,063,217

Expenses

Program services:

Food Pantry	\$ 1,841,601
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Supporting services:

General and administrative	\$ 94,751
Fundraising	\$ 47,354
Total Expenses	\$ 1,983,706

Change in net assets	\$ 79,511
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Net assets - beginning of year	\$ 1,059,328
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Net assets - end of year	\$ 1,138,839
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Notes:

- \$1.93 valuation used per pound January through July 2024. \$1.97 valuation used per pound August through December 2024.
- Independent Sector volunteer rate per hour of \$32.59
- Pounds Out is net of purchased pounds

PANTRY FINANCIAL REVIEW

A review of the Pantry financials covering the period January 1, 2024 to December 31, 2024 was conducted by Kevin Ubelhart, CPA PLLC. For a copy of his report, please contact treasurer@dsfp.org.

2024 BOARD OF DIRECTORS



Board Members (effective year-end of 2024)

Neha Jadhav, President
Tod Larson, Vice-President
Keith Reinke, Secretary
Richard Louis, Treasurer
Kristen Reed
Garrett Wolf
Doris Girgis

Thank you to our outgoing
Board Members. We
appreciate your service!

2024 STAFF



Top Row:

Karen Ergenbright, Executive Director
Robin Kinkead, Director of Operations
Karen Grant, Finance Manager
Jen Taylor, Director of Marketing and
Communications
Suzanne Lyles, Self-Sufficiency Program
Manager

Second Row:

Amy Hutto, Operations Manager
Juliye Wood, Distribution Manager
Andi Huppert, Operations Administrator
Diana Giraldo, Distribution Assistant

